

# Enabling technologies for developing innovative M2M IoT services

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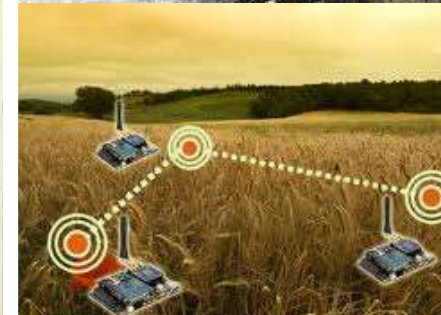
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# M2M and IoT services

- Key enabler of services across a broad range of **vertical markets**
  - Smart grids, smart cities, utilities, eHealth, banking, ITS, retails, security, agriculture...
- Disclose new intelligent services, markets and business models
- The successful design and deployment of M2M/IoT applications bring up “issues” requiring **different competences** and **synergy among stakeholders**
  - Issues → opportunities



# Common Application Requirements

## Quality of Service

- System performance
- Scalability
- Robstness

## Security

## Data privacy

## Cost effectiveness

## Fast/easy deployment and maintenance

## Usability

Common Application Requirements	System Desiderata
<p>Quality of Service</p> <ul style="list-style-type: none"> <li>➤ System performance</li> <li>➤ Scalability</li> <li>➤ Robstness</li> </ul>	<p>Adaptability, reconfigurability</p> <ul style="list-style-type: none"> <li>➤ To effectively cope with failures and variations</li> <li>➤ To better manage limited resources</li> <li>➤ To meet customer requirements and offer more accurate services</li> </ul>
<p>Security</p>	<p>Context-awareness</p>
<p>Data privacy</p>	<p>Dynamic trade-offs</p>
<p>Cost effectiveness</p>	<p>System modularity</p>
<p>Fast/easy deployment and maintenance</p>	<p>Simplicity</p>
<p>Usability</p>	

# Big data analytics



- Transform **raw data** into knowledge
  - **Automatize** data processing and provide **quality guarantees**
- Innovative ways to harness data
  - Examples: automatize processes, enhance QoS and decision-making, forecast (predictive analytics), provide new services for customers, create new sources of revenue...
- Some technical challenges
  - Effectively manage/analyze at **real-time** big data
  - Ensure data privacy and provide data quality
  - Manage data across different databases and systems

# Other relevant components

- Interoperability across **heterogeneous devices** and system spread over a large geographic area
- Standards and compliance to regulations
- Cost effectiveness
- Definition of new markets and business models
- Business partnerships...

# Session outline

- Partnering to provide seamless Global M2M services, Angel David Garcia Barrio, M2M World Alliance
- The key differentiator in the M2M market, Sammy Yahiaoui, Telit Wireless Solutions
- Enabling new business: succeed in your business with Eurotech IoT building blocks, Tiziano Modotti, Eurotech
- On Demand Connectivity, Holger Lenz, Gemalto M2M
- Internet of Things: challenges and opportunities for IT security, Alfredo Cusin, Endian
- COMMUNICATIONS & SERVICES, The Key To A Successful M2M Deployment, Iain Maclachlan, Wyles
- Roaming In Critical Connectivity Applications, Christian Eriksson, CSL DualCom
- How to build Complex IOT projects without complexity. Success stories are analyzed on projects from Smart Grid to Smart Cities, Miguel Castillo, Carriots
- Context is the key differentiator in the Internet of Things, Magnus Melander, Wbird