### **URMET** GROUP





### Smart Home is today!

Turning the vision of an open home automation platform into a commercial solution

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### **URMET GROUP** Group Profile



### Strong Roots

Urmet is a family-owned group of companies. Founded in 1937 in Turin, Urmet has become a leading player in the areas of building automation, security, telecommunications, and energy management in Italy and worldwide.

#### **Building Automation and Security**



- (Video-) door phones
- Access control
- Wiring systems

- Video surveillance
- Intrusion and fire alarm
- Building security

#### Telecommunications



- M2M Wireless Terminals
- Systems and Services
- Public Terminals

#### Energy



- Energy metering
- Heating management
- Renewable energies





### Bitron Home

The «Urmet Way» of residential automation and security





# Who decides how to use the sensors?







### Yesterday

Static accessories of an intrusion alarm system:
 Useful only when outside home

#### Today ...thanks to the Bitron home solution

- Multi-functional and inter-connected sensores which are available «on demand»
- The user decides how to use the sensors
  - Intrusion alarm
  - Lights control (always, at night, ...)
  - Heating control (open window, switch off heating)
  - Events and activity monitoring
  - Ambient Assisted Living Applications (AAL)
  - ....new future applications



### **bitronhome** A complete and modular Solution



- A Plug & Play Home Automation Solution made of devices and applications
- ✓ Reality and not just an idea: the solution has been successfully launched on the German market where it enjoys a high level of acceptance by clients, media, and sales channels
- ✓ 3<sup>rd</sup> party ZigBee can be added and integrated (Energy@Home and QIVICON)







## Our reference: Germany

Italian technology which makes German homes more comfortable and secure







### bitronhome Bitron Home @ IFA2013







### **bitronhome** B-Connect Application



















- Service offer (6 months / 1 year / 2 years)
- 2 variants: B-Connect works only with Bitron Home devices, **B-Connect Plus** works with any QIVICON-certified devices
- Access from anywhere with any device
- Control and management of all connected devices
- Scenarios and rules (by time/day, conditions: if / as-long-as)
- Notifications (eMail, SMS text message)



### bitronhome ZigBee Devices - Available today



#### Common features

- Simple pairing with just 1 button
- Optical status display
- QIVICON certified
- Energy@Home certification pending (HA 1.2)
- ZigBee Home Automation 1.1 compliance Reliability of an international standard
  - Encrypted & bi-directional communication
  - Low energy consumption
  - 2,4 GHz frequency
- CE approval



Smart-Plug with dimmer (2.5A) or metering (16A) Relay module (16A) --- radio signal repeater ---



Remote control



Temperature and humidity sensor with LCD



IR movement sensor



Magnetic contact with terminal connector for the connection of wired sensors



Smoke detector. also works as a siren



## bitronhome Device Roadmap 2014 - 2015





IP cloud cameras



External siren with flashlight



CO sensor



Access control keypad with proximity sensor



Natural gas and LPG sensor



Glass-brake sensor







- 3 kits: security / smoke detection / energy
- 6-months license «B-Connect» included in all kits
- The kits can be combined: the B-Connect license period increases by 6 months with each additional kit acquired





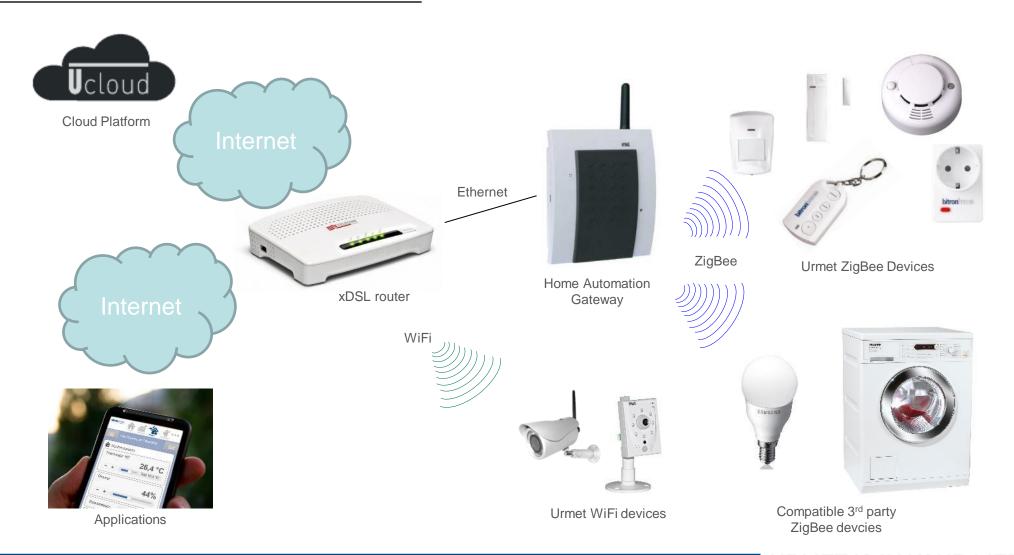
## Our Turnkey Solution for Carriers

Start with selected kits today, create a full platform tomorrow



## bitronhome Solution Architecture











### Cloud platform

- Management of user accounts and residential gateways
- User portal (registration, application access, device management)
- Backup of local configuration
- Event handling (EMail and SMS notifications)



#### Residential Gateway

- Internet connection via router (Ethernet / optional WiFi client)
- Radio base station for ZigBee devices
- Local devices (ZigBee & IP/WiFi) and software applications management
- Emergency operation in case of Internet connectivity failure
- Optional backup battery
- Remote configuration and firmware updates (via cloud)
- USB port for backup and local maintenance



### Components





#### **Urmet Devices**

- ZigBee: security sensors, smart plugs, siren
- IP/WiFi: IP cameras

### 3<sup>rd</sup> Party ZigBee Devices

 Qivicon and Energy@Home certified products integration required, additional costs may apply





- Access from PC, tablet, and smartphone
- Secure login and encrypted communication through cloud platform
- Monitoring and management of all connected devices
- Scenarios, time-based actions, rules (if-then, as long as)
- Consumption monitoring (interval selection, display in KWh and amount)
- EMail and SMS notifications







- ✓ Consolidated and already available product
- ✓ ZigBee radio protocol
- ✓ OSGI standard-based gateway
- ✓ Proven cloud-platform
- ✓ Turnkey solution fully supported by Urmet
- > The customer enjoys a ready product and not some samples
- Opportunity to start with a single-supplier solution ready to evolve to a multi-vendor and multi-product platform
- High reliability and security thanks to the use of standard protocols
- Moderate initial investments

### **URMET** GROUP



